



# FREE THETA

## JOURNAL OF THE INTERNATIONAL FREEZONE ASSOCIATION

*Preserve, Protect & Promote*

October 2005

Volume 1 Issue 4



“When you diverge from a constructive purpose to “stop attacks”, the purpose has been abandoned. You get a stop. The real way to stop attacks is to widen one’s zone of responsibility. And pour the coal on the purpose. Thus all attacks one makes should be in THE DIRECTION OF ENLARGING ONE’S SCOPE AND AUGMENTING BASIC PURPOSE.”

OT ORGS – HCO PL 14 Jan 1969  
Lafayette Ron Hubbard

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**'Friendship' by David Mayo**  
**Plus all the regular features**  
**and much much more!**

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# FREE THETA

## JOURNAL OF THE INTERNATIONAL FREEZONE ASSOCIATION

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Volume 1 Issue 4 October 2005

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## Editorial

*This is the last issue for the year 2005. The FREE THETA has been much more successful than I expected. It seems the FREE THETA fills a niche much needed in the Freezone and, indeed, on the planet. The only Journal that represents Ron's working standard technology on the planet.*

*The official church has departed off the narrow road to promote and deliver something other than Rons Technology it seems, and there is such a plethora of 'otherisms' and altered technology out there that it has become vital that a standard be upheld to represent Ron's original technology as he discovered and developed it. But this does not mean that the FREE THETA is the source of technology. It is not. The source of the technology and working philosophy we represent is Lafayette Ron Hubbard. And one should only ever use LRH materials as the source of the technology.*

*As this is the last issue of the year it is a bumper issue with heaps of interesting articles, features and even a competition! The first prize being a full free membership in the IFA with many other prizes also! (groups and organizations excluded)*

*The next issue will be the January 2006 issue and there will be something special in that issue to mark the new year so stay tuned!*

*I would like to thank all those that assisted, helped, gave of their time and support to make the FREE THETA and the IFA so successful over the past year or so. Who could have imagined 18 months ago where we would be today?*

*The power of a postulate and the power of a team working to a common purpose is indeed great and in celebration the first LRH quote on the front on this issue is from OT Orgs.*

*I wish you all a bright and exciting future as you travel up the bridge to full spiritual awareness, understanding and freedom!*

Michael  
Editor  
FREE THETA

~~~~~  
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***The International Freezone Association***  
***The New Renaissance of Beingness***  
***Preserve, Protect & Promote!***

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*Minimum Training by Pierre Ethier*

*Friendship by David Mayo*

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## Thetan Rights Vs Copy Rights

Michael Moore

I can recall not long ago an interesting discussion concerning the rights of a being. The discussion included a diverse number of opinions as well as some important quotes from Ron. However some important points were overlooked during the course of that discussion so I have raised them here.

Firstly lets define the word 'rights' as is popularly known..

The Columbia University Press states about human rights:

**HUMAN RIGHTS.** Universal rights held to belong to individuals by virtue of their being human, encompassing civil, political, economic, social, and cultural rights and freedoms, and based on the notion of personal human dignity and worth. Conceptually derived from the theory of natural law and originating in Greco-Roman doctrines, the idea of human rights appears in some early Christian writers' works and is reflected in the Magna Carta (1215).

This is somewhat limited for our purposes so perhaps we could expand on that by saying that rights are:

*Those entitlements that form a part of one's being which one can be do or have and which are agreed upon or not with others without the further consent of another required.*

On this planet various individual countries have outlined the rights of a citizen or individual resident of that country but these are only planetary at best and partisan at worse. They do not take into account the important rights of a being on a much broader scale.

The answer to the question, what rights does a being have, lies in the definition and understanding of what a being is. Not what he is being or pretending to be. Not what he has decided to become or what cloak of mystery he has endowed himself with or with what inhibitions he has laid in either through ignorance or a deliberate dropping of responsibility. It lies in knowing exactly what a being IS.

The rights of a being can be found in Axioms 1 and 2 as outlined by Lafayette Ron Hubbard in 'The Phoenix Lectures'.

Axiom 1 LIFE IS BASICALLY A STATIC.

Axiom 2. THE STATIC IS CAPABLE OF CONSIDERATIONS, POSTULATES, AND OPINIONS.

The above, and many other axioms, are offered, as discovered by Hubbard as the true statement of existence of man and this universe and his relationship with it, and, taking that to be so, would



come within the periphery of natural laws or states of existence and not an invention subject to a patent or a paper subject to copyright any more than stating that,

MAN'S BODY IS A CARBON/OXYGEN MACHINE OPERATING WITHIN A LIMITED TEMPRATURE RANGE.

Would be copyright.

Given that a being is immortal therefore, you might ask, what rights would an immortal being need or require? The being is immortal. No matter what happens that being will always BE. The being may be in this state or that state or this condition or that condition but they will always BE.

What need then of rights? Well it seems apparent that our position at this time demonstrates that without the acknowledgement of rights the individual can quite possibly end up subject to the impositions of others and his natural inherent rights and beingness subject to the control of others who may not recognize such inherent rights. Suppressiveness does not grant beingness or grant rights.

So what rights would a being have?

Perhaps the most obvious rights would be:

The right to **BE**

The right to make decisions and to perceive them or their consequences.

The right to make considerations

The right to create or change something at will.

The right to utter upon the decisions and considerations of others

The right to take or assume responsibility

Also, on a lower level but no less important in our time and in this place:

The right to know thyself.

The right to know and understand the laws of the universe in which he is situate.

The right to know one's own personal history and the time track of one's personal existence.

Perhaps a being, in their native state, does not need to have rights, being above the need to assert their beingness, but in the state and conditions in which beings currently find themselves it is important that they do have rights outlined as without those rights outlined they can find themselves and their 'rights' restricted.

Without these rights being employed over the course of a being's never ending tenure in this and possibly other universes a being would degrade markedly to the point where they would not be aware of their potential or perhaps even existence. Degenerating down to a level of unawareness of their existence they would then consider themselves to be something less than they are.

Possibly human even. So it would seem that these rights are an important factor in the beingness of a being.

How then does one take up these rights?

Ron said in the Tape Lecture: SPECIFIC PARTS OF SELF-DETERMINISM - SPACATION

“... the best thing to handle with them is, of course, that thing which re-establishes two very essential rights to the PreClear. Two very essential rights, and that is: the right to his own sanity, and the right to leave a game, which boils down to the right to have an exertion of self-determinism, and the right to locate himself in some other universe if he suddenly chooses to.

It's all right for people to have a right, but if they don't have the capability, the right is meaningless. So the right depends to some extent, in any case, upon an education about the right. Well, therefore, you restore these things - you get freedom, and that's what we're trying to do....”

So these rights are not those which can be removed. The consideration that one does not have them can be applied and, indeed has been applied, through the ages. But these rights have always been there and are a part of the nativeness of the being. One does not *not* have them but one can think they do not have them or one can not know, either through ignorance, suppression or not understanding, that one has them. One can deny one has them even, perhaps as part of the playing of a game.

In short, the being can be as unaware of these rights as he is of his own existence.

A being can have his attention placed upon these rights so that he can recover his own beingness and freedom as an individual.

For example, Hubbard has pointed out many times that the information he discovered is actually the information regarding life and is in point of fact natural laws.

Laws such as the rights of a spiritual being, the laws that he discovered which govern the construction and continuation of this universe and the development of the spiritual being including the expansion of his awareness.

Here are just two examples:

*“... But the point is, the knowledge is there, the knowledge isn't something I dreamed up, the knowledge is residual in you, or you wouldn't even be able to understand it. The knowledge is yours as much as mine. You should be able to know how to use that knowledge and you should be able to know all about that knowledge, and stop respecting it as something super special because it's just the woof and warp of which life is made...”*

and

*"... Scientology, of all the sciences, does not teach you-it only reminds you, for the information was yours in the first place..."*

*" The Fundamentals of Thought"*

*- Lafayette Ron Hubbard*

There are many other extracts from Hubbard's writings which many scientologists could point to.

Beings, manifesting as Man are agreed to have the right to freedom of speech, freedom of expression. And the right to self discovery as a spiritual being and to the discovery of the natural laws of the universe which, by the way, cannot be copyright by virtue of being natural laws and states of being. As stated in <http://copyright.gov>, the following are NOT copyrightable:

"Ideas, procedures, methods, systems, processes, concepts, principles, discoveries, or devices, as distinguished from a description, explanation, or illustration"

Stating that man is a spiritual being, is not a violation of any legal copyright. And the stating of the history of man, as a spiritual being, is not copyright as it is history and not a work of fiction.

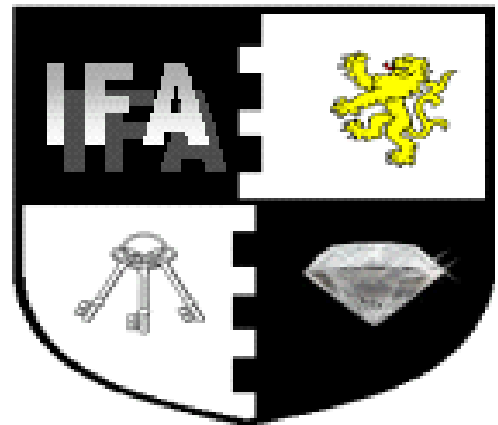
Hubbard has stated many times that man does have the knowledge and understanding of himself and this universe buried within him. So this information cannot be copyright being an inherently part of his being.

In addition the processes by which man can know himself cannot be copyright as they are processes and processes also fall outside the boundaries of copyright.

To state that the above quotes are copyright and that the first axioms, for example are also copyright is akin to stating that the laws of gravity or Planck's

Constant\* can be copyright when in fact they cannot being natural laws pertaining to this universe.

Specific writings owned by the corporate business organization known as the CST may be copyright and various logos and emblems may also be copyright. But the truth of life and the





physical universe and how we arrive here is no more subject to copyright than the fact that an apple held 4 feet from the ground will drop if let go.

A corollary to this is that man has the right to the practice and belief in their chosen religion as per the Universal Declaration of Human Rights adopted in 1948 by the United Nations. Any church that would disregard such rights would be a poor excuse for a religion and since they are subject to the same natural laws as any of us would, by virtue of those laws suffer the same consequences as anyone violating them purely by the fact of doing so and not by anyone else's hand.

On the above premise it would seem that we, in the Freezone, should be quick to defend our rights as outlined above and that we have the right to the practice and as per the Universal Declaration of Human Rights thus:

Article 18.

*Everyone has the right to freedom of thought, conscience and religion; this right includes freedom to change his religion or belief, and freedom, either alone or in community with others and in public or private, to manifest his religion or belief in teaching, practice, worship and observance.* <http://www.un.org/Overview/rights.html>

No church, therefore, has the right to impose conditions upon it's current, former or future parishioners with regard to any restrictions as to how they may practice or manifest their religion or belief including the teaching, practice, worship or observance in any shape or form.

In fact we are free beings. And we have rights too.

Make sure you know and understand them and, importantly, practice them.

\* **Planck's constant**, denoted  $h$ , is a physical constant that is used to describe the sizes of quanta. It plays a central role in the theory of quantum mechanics, and is named after Max Planck, one of the founders of quantum theory. [http://en.wikipedia.org/wiki/Planck's\\_constant](http://en.wikipedia.org/wiki/Planck's_constant)

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## Book Club

### BOOK REVIEW

## Kicking Fraud to Death

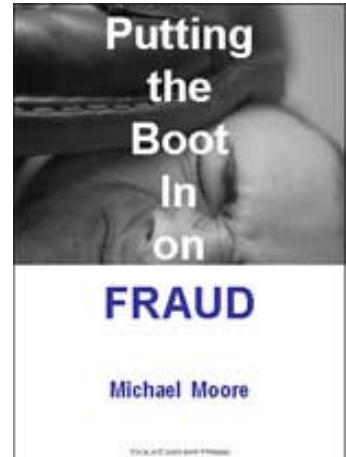
A Review by Fritz

**If you buy or sell anything over the internet**, or if you buy or sell anything period, this book is a must read.

Michael Moore lays out the simple steps anyone can take, whether consumer or merchant, to keep your hard earned money out of the greedy little hands of those who would like to enjoy the fruits of your labours.

There is also good information on safeguarding your computer against intrusion for criminal or just mischievous purposes. An extensive links section at the end is worth the price of admission.

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## Ron's Quote Corner



“DEFINITION: Responsibility is the ability and willingness to assume the status of full source and cause for all efforts and counter-efforts on all dynamics.

There is no compromise with full responsibility. It lies above 20.0 on the tone scale and is descended from in order to effect randomness but is descended from with the full knowledge of its assumptions. It means responsibility for all acts, all emotions on every dynamic and in every sphere as one's own. It includes such “disrelated” data as the death of an individual one has never met on a highway on which one has never traveled at the hands of a stranger no matter how culpable. One does not send to find for whom the bell tolls without full willingness to have tolled it and to have caused the cause of its tolling.

There is a scale of responsibility between full responsibility and full other-responsibility where the former is above 20.0 and the latter is at 0.0. Complete negation of responsibility is complete admission of being under the complete control of the environment. Assumption of full responsibility is a statement of control of the environment and persons within it without necessity of control.”

Advance Procedures & Axioms – Lafayette Ron Hubbard

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Jay North is a long term scientologist who has become a pioneer in organic gardening & farming and a recognized international expert in the industry. Please help support an organic planet, Jay's books are available at his website [www.GoingOrganic.com](http://www.GoingOrganic.com) This is a theta 6<sup>th</sup> dynamic activity and an excellent way to ensure we eat healthily.

## **Introduction to Organic Gardening for Fun and Profit**

By Jay North

My late wife Pamela taught me the joy of growing my own organic garden. May you find the same peace and joy it has brought to this writer.

Getting Started in Organic Gardening for Fun and Profit is all about how you can start your first garden or farm or begin to convert your existing garden or farm into a healthy, productive and profitable, natural source of organically grown produce, plants and flowers.

Organic gardening is not new, even though we have recently seen a “movement” of sorts in response to health consciousness and reports of how a dependence on chemical fertilizers, pesticides, insecticides, food additives and other substances has led to contamination of our soil, our water supply and our air. Not to mention their ill effects on consumers of mass-produced foods, as well as the people and animals that live in the contaminated environment we have created, through commercial farming practice and processed foods.

For many organic growers, farming or gardening is a passion. We feel a connection to the Earth and believe it has become our moral duty to protect her and provide for her. Aside from the apparently spiritual affiliation, it's just plain fun to be out in the sun playing in the dirt and watching things grow--something I never dreamed I would be doing until my wife Pamela (now deceased) introduced me to organic gardening as a way to help feed our menagerie of exotic pets and help distract me from my hectic business life.

Organic gardening has been in existence long before the term “organic” was coined. It is comprised of the methods farmers have used for centuries to grow healthy plants without chemicals, which are actually relatively new to the market. The term “organic” has really only been around for about forty years or so.

There has been a mindset in the gardening and farming industry that you cannot produce large enough quantities, large enough fruits, vegetables or flowers, or spot-free produce without the use of chemicals.

But as our ancestors knew thousands of years ago, planting the right selections in the right way and carefully maintaining them can produce bumper crops of gorgeous edible and ornamental plants and maintain the natural balance of nutrients in our soil. Chemical-free foods are the best deal for our planet and provide the best nutritional value. EAT ORGANIC.

There is an old saying in organics. “The healthier the soil the healthier the plant and so is the body that consumes it”.

I am here to help guide you, the beginner or the seasoned pro, into an old realm of healthy “organic” plant production that, I'm happy to say, is enjoying a resurgence of popularity among a new generation of health and environmentally conscious growers and consumers.

Among the very first choirs in organic gardening for fun and profit is to consider what you enjoy eating, because if it does not sell you better enjoy eating it. Come out doors take your shirt off get some great vitamin D, some needed exercise and grow some valuable crops, and most of all make it fun.

**Getting Started**

Many large-scale food producers are discovering what today's consumers want, that is clean--safe food. They want to have confidence that the foods they are eating and serving their families are healthy. They also want to know that they have done their share to preserve the Earth that their children, grandchildren and great-grandchildren will inherit.

In response to consumer demand, growers are scurrying to convert their fields into organic farms and gardens. Whether you want to grow only enough to consume, trade, or sell at the local farmers' market or to produce large-scale crops for worldwide distribution, the principles remain the same. Plants, whether edible or ornamental, merely need good soil, sun, water and protection against hazards such as pests, disease and harsh weather.

You can successfully grow any plant organically with the right conditions. The first step is choosing what you will grow and deciding how much you will need to plant based on your needs or goals in sales. You can select one crop or a variety of crops and you can grow in a window box or on a 1,000-acre farm as long as you know the basics and believe me, they are easy to learn. There is nothing mysterious or difficult to adapt to.

**Don't Fight Nature**

Know your growing zone and research what plants thrive best in your climate. This is easily determined with the aid of your local garden shop or nursery professional or just look it up in the Farmer's Almanac. The next step will be obtaining a soil sample analysis. This can best be done by contacting your local Home/Ag Extension Service. Be sure to get samples from different areas of the land where you wish to plant as the soil will not be uniform across your property. Mark each soil sample so you will know where it came from when the results arrive. A local botanical garden or university will likely be able to help you read your soil analysis if you are unsure of what it means. When choosing a location, be aware of conditions such as how well plants will be protected from high winds, how well the area drains (most plants will not tolerate standing water), and how easily accessible the plants will be for maintenance and harvest. Once you know what to plant and where it will thrive, you're ready to begin! Happy profitable growing!

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an Organic Planet!**  
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visit Jay's books page at**  
<http://www.GoingOrganic.com>



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VFP: An On Source Association achieving its purposes	VFP: An Established ethical and expanding IFA	VFP: A Satisfied expanding membership	VFP: Income greater than outgo plus reserves	VFP: An expanding application of Ron's source material in the IFA and field	VFP: LRH Source materials preserved VFP: An on-source IFA membership and field using Ron's policy and technical source materials, thus keeping Ron's Technology working.	VFP: More people, auditors and groups wanting and applying for membership in the IFA



## *~~ Success Stories from IFA Auditors ~~*

PC: I

Auditor: Chris B.

C/S: Pierre E.

I have just attested to completing Grade III. Of the previous grades, this one has been the fastest to do. It has been relatively calm to do.

If I get upset, it lasts very briefly, or I can go and spot the source of the upset. And I realize that if my reaction does not match the current situation, it is because I would be dramatizing something that was earlier!

That bank reaction is more real to me! I can see it. (In others too!)

Great auditing. Thanks Chris, and of course to the one who made it all possible - LRH."

---

PC: Alex

Aud: Chris, Class VIII

C/S: Pierre, Class XII

"On the Drug Rundown I feel unbothered by drugs I have done and there are no more past upsets from drugs. Another nice win was I gained a greater certainty of past lives. I feel good in general in the area of drugs and alcohol I have taken and don't feel bad about the drugs I've done anymore."

---

PC: DMC

AUD: NKW

Location: LA

Date: July 2005

LX LISTS SUCCESS

I had a very good win on the LX Lists. I've started to become myself – I would say "again", but I don't think this has been true this lifetime. My own voice sounds strange

to me, like a new person has arrived. The lists were a battle (with the bank) and I won. Thanks.

---

PC: Lory

Auditor: Pat Krenik

Sunshine RD

After 3 or 4 minutes I had the following cog:

there is nothing big or small, near or far but everything depends on us. We decide if a thing is big or small. And a big thing, if we decide in that way, can become small. It doesn't exist something far or near, because we can be, if we decide it, at the same time everywhere. And in the same way it doesn't exist a special thing, but everything can be special, the most insignificant thing too, if we decide to see it in this way. And in the same way in this moment I've decided that everything I see and feel is wonderful...

---

PC: Mike

C/S: Pat Krenik

OT1

I have completed OT1! I'm so happy I could cry. I had more fun than ever, it's like all the material I ever studied, has been put to work, and via my observations, I can truly see what sorta game we have here with energies and flows and a definite distinction between them and theta. It's so obvious yet SO overlooked!!! I FEEL good, and everybody could, and should. THANK YOU Ron. And thank you Pat.



***The International Freezone Association***  
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*~~ Artists Corner ~~****With You***

I've been with you in the dark  
 and in the warm rains of summer  
 beside you in the winter's glow  
 humming all the while as I am  
 immersed in that suppleness and  
 light  
 you spread so effortlessly  
 and with such adoring love  
 amongst every one of us who want  
 you  
 who yearn for resonance with your  
 essence  
 and feel as if we will be alright  
 now that we have come to know you.

you have allowed me to have you  
 to see you in your basic beauty  
 as I imagine how nothing could  
 surpass you  
 could exceed the welcoming bounty  
 of admiration  
 which surrounds us all as it  
 expands without end  
 coating the fibers from which we  
 build our worlds  
 and raise our families so that they



may raise life  
 and succor the future which we will  
 enjoy  
 bye and bye  
 once again united with you ...  
 that gentle vibrant source who  
 gives us ourselves  
 and takes from us undying creation,  
 expansion and joy

Niteroi

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*Letters to the editor*

Dear Pierre,

I have a protest and a question regarding the D Mayo Article "Thoughts on the 'Grade Chart' and OT Abilities" in the July Issue of the Free Theta

Let's start with the protest:

In the article mayo states at the end "Then, as the person's awareness comes up and as he gets wins in other areas, we can come back to these processes, audit them again (sic!), and attain new levels of awareness of that grade."

As far as I know this is outright Out Tech. I never read by LRH that this should be done. Correct?? If you have audited a process and reached the EP, it's done, because a process is not a TR. Quite the reverse a rerun would be invalidative. Alone the simple C/S would be invalidative to me. If I have difficulties as a PreOT with communicating to audiences e.g. I use the NOTs processes specifically to handle that sit.

Maybe I possibly could imagine the question:  
Are you interested in checking the xxx-Process again? If yes, then check and run if it reads.  
(And here I'm not talking about a Quickie Grade where processes haven't been run at all. Then as far as I remember, LRH said the whole Grade should be run properly.)

The other disagreement I have with the Mayo text is: Mayo suggests, that the various Grade EPs shouldn't be defined as absolutes, like "The ability to communicate freely to anyone about any subject at any time" etc. -- I think it has to be formulated as an absolute, because otherwise, if it's defined relatively, a PC could frankly and correctly attest at any win and not strive for the whole ability. And in this way you have then to go back and forth all the time, because lower Levels are shaky and higher Levels maybe won't run properly. This would make the Bridge complicated, tangled up and soupy.

A Grade EP has to be defined as an absolute, because NOTHING may still be keyed in at the time of the attestation. The PC should be allowed to think: "I can do it! I have the ability without any stop". And this he will think when everything regarding this ability is keyed out. - For sure later there can be accidents with the reality, but then the PreOT Levels will handle that, and there are the correct processes with a higher awareness on the correct level of the being.

And with no EP stated at all you don't know to which end you should go and audit.

And if there has to be repaired or rehabilitated something, well then simply don't do it invalidate!

Now the question I have:  
Under the premise that my above understanding of LRH Tech is correct: Why are there Out Tech articles by Mayo in the Free Theta magazine when IFA is dedicated to the workable Tech of LRH?

arc maria

Hi Maria,

Thanks for your comments on this article. It is good when someone stands up and makes a comment on the Journal.

Firstly, although I will leave the purely technical aspects of the article for Pierre's comments. I should indicate, and this possibly might have been good put in the magazine, that this article by David Mayo was first published in the Journal of the Advanced Ability in the 1980s.

Also please keep in mind this was a discussion paper on the changes of the Grade Chart that have occurred over the years prior to and after LRH departed.

From my understanding, David Mayo is not promoting that one goes back and audits over and over again the levels. Pierre may be able to offer a better commentary on this but, as I see it, he was more discussing the harmonics of the grades to the OT levels. (I cannot quote the exact source but I do believe LRH said that the grades or lower levels are harmonics of the OT levels).

I decided it was a though provoking article with a lot of interesting information that demonstrated that, during the research, LRH and the people he worked with looked at many facets of what they were doing as part of the research and development process.

I hope this helps clear up any confusion there might be.

Michael  
IFA

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***Auditors List***

Country	Region or State	Name	Accreditation Seal	Contact email/phone	Training Level	Services Delivered
New Zealand	Waikato	Leon Swart	0	<a href="mailto:leoswart@xtra.co.nz">leoswart@xtra.co.nz</a>	Senior C/S	Up to OT III
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USA	West	Mike	0	435-531-1061 - Please leave a message or email <a href="mailto:mike@freezoneamerica.org">mike@freezoneamerica.org</a>	Qual ok to operate an e-meter.	basic processes e-meter repairs
USA	West	Mike Brodle	0	360 253 2116 <a href="mailto:mbrodle@tds.net">mbrodle@tds.net</a>	Class IV	Grades

***A Tribute to Mary Sue Hubbard***

A website has been set up to honor Mary Sue Hubbard, wife of Lafayette Ron Hubbard.

Mary Sue was a stanch supporter of Ron's working with him to build up the original organization so it could deliver scientology to the world. Mary Sue died on the 25<sup>th</sup> of November 2002 at around 6.25pm.

Please feel free to visit the web site at <http://marysuehubbard.com> and honor the 'First Lady' of Scientology.



~~oo00oo~~

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*Lafayette Ron Hubbard Quote ~~~*

"Well, I'll tell you something very esoteric and very magical about the whole thing. If you thoroughly ran out the idea that an atom bomb could affect you, and if you established the idea that you could affect the atom bomb, you could probably stand (this is the reductio ad absurdum of this) in the middle of an atomic blast and never even get your hair parted.

"A living thing has to make up its mind that it can be harmed by something before it can be harmed by it. You have to carry with you the seeds of your own destruction before you can be hurt by anything. You have to make up your mind that you can be hurt by an automobile before you can be hurt by an automobile. You have to

give your consent to be destroyed, even to get a cut finger."

— L. Ron Hubbard  
Ability Congress

Excerpted from the lecture Responsibility—How to Create a Third Dynamic delivered on 31 December 1957.

~~ooOOoo~~



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## **What is Professionalism?**

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We all seem to know what professionalism is but in the over abundance of enthusiasm in which we attack our areas of interest, the application of professionalism can get left by the way side from time to time.

A good definition of professionalism is:

**Acting in a manner consistent with the expected codes of conduct  
for the profession one is representing.**

If one were to act and to be perceived to act in a professional manner one would firstly need to understand what is expected of one.

What follows is some criteria or guidelines for a professional code of conduct, not just to the general public, but also towards one's peers since that also reflects upon our character and our adherence to professional values.

Being professional would include:

- Understanding that one is not just the representative for the profession one is engaged in but the ambassador of that profession also. Therefore one should understand what is expected of one not just as a professional but also as an ambassador for one's profession.
- Maintain a professional level of communication with the public and with one's peers in the profession. This would include respecting other members of the profession as professionals regardless of any provocation or apparent excuse to the contrary and demonstrating the ability of restraint when provoked into being unprofessional in ones response and attitude regardless of the source.
- Maintaining a high ethical code of financial conduct that is reflected in one's records and demonstrates a high level of honesty
- Acting in a manner that does not include denigrating peers or the public privately or publicly but maintaining an exemplary standard of communication that demonstrates one's professionalism level.
- Provide an exemplary level of service that never fails to impress in all aspects to one's clients, customers, peers and others so that the collective reputation of the profession for service is enhanced and it's future assured as a result.
- Physically present oneself in the manner expected for the profession or business. This includes dress code.

What are the benefits of having and following a professional code of conduct?

**Reputation.** Reputation is a perception. A good definition of reputation is; The estimation in which one is held; character in public opinion; the character attributed to a person, thing, or action; repute. Are **you** well thought of by your customers and your business associates? Is **your** reputation a valuable commodity or is it somewhat tarnished? A business can rise and fall on its reputation. A whisper in the

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share market. False rumors spread around and other deliberate attempts to thwart a company's business with false public complaints can put any company in jeopardy. With the Internet particularly and with the easy public broad issue of statements now available a reputation can be tarnished and even destroyed almost over night. Businessmen have even been known to take their lives when their reputation is impugned. How much value do you put on your reputation?

Your reputation is enhanced when you can follow the guidelines above.

**Integrity.** Thomas Macauley once said, "The measure of a man's real character is what he would do if he would never be found out."

Lets say you find a wallet stuffed full of dollar bills on a lonely road. The wallet has the name and address of the owner who appears to be a little old lady.

You could keep the money and throw the wallet away. No one would know. You could also return the wallet with the funds intact.

Here are two levels of integrity. Which do you think would demonstrate your real character?

The answer will tell you what you consider your level of professionalism is.

If you are known for your persistency in following a strict code of ethics in business then your integrity will remain intact.

Including the above guidelines in your professional conduct will demonstrate your level of integrity to observers.

**Trust.** Apart from the legal definitions of trust the common meaning can be defined as 'the acceptance of a person or activity without any further verification'.

The dictionary definition is 'to place confidence in, to rely on, to confide, or repose faith in'.

It could be said that written contracts are those things that are there when trust is not.

In the diamond industry transactions between dealers are on a 'my word is bond' basis. A shake of the hand and the deal is done. Afterwards the paperwork is completed but the deal is done on a trust basis in the first instance.

To earn or gain trust is to be predictable in ones integrity and to offer up to follow an agreed upon set of guidelines which are acceptable to the public and ones peers.

Scrupulously following the above therefore is likely to raise ones professional status with the public and one's peers to astronomical heights with consequent improvement in one's reputation and ethical peace of mind!

~~oo00oo~~

## End of Year Celebratory Competition!!

### 1<sup>st</sup> Prize.

***1 Years full membership in the IFA! Plus a special print edition of Issue 4 of the FREE THETA in full colour and a print copy of 'Kicking Fraud to Death' by Michael Moore, Published by Gold Century Press.***

***5 subsequent prizes of a special print edition of Issue 4 of FREE THETA in full colour plus an e-book copy of 'Kicking Fraud to Death' by Michael Moore, Published by Gold Century Press.***

***All other successful entrants will receive an e-book copy of 'Kicking Fraud to Death' by Michael Moore, Published by Gold Century Press.***



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### How to win!

It cost nothing to play! On the IFA web site there is a picture of a gold bar (*similar* to the above). **YOU** have to find it!

The first person to inform the editor of the location of the gold bar (including the url or link) by emailing [support@internationalfreezone.net](mailto:support@internationalfreezone.net) before December 1<sup>st</sup> 2005 will win the first prize.

The subsequent 5 people to inform the editor will win a special copy of the print edition of Issue 4 of the Free Theta in full color! All subsequent entries that successfully find the gold bar and email this to the Editor at the above email address will receive a softcopy (in PDF format) of the book, 'Kicking Fraud to Death'.

### So off you go now and find that gold bar!!

Here is a clue to help you on your way....

*Gold is there for you to find  
A clue is link yet deep inside  
You can find the bar you need  
That glitters just like gold indeed.*

### Terms & Conditions

The editors decision is final no correspondence will be entered into.

The first winner picked by the editor of FREE THETA of the competition will be awarded one years full membership of the IFA. This could be an individual or an auditors membership. Groups, organizations and companies are ineligible to enter or win. (Membership is subject to agreement with the provisions as outlined on the application form on the IFA site, however one does not have to be a IFA member to enter or win)

All successful entrants will receive a complete copy of the e-book, "Kicking Fraud to Death", complements of Gold Century Press. A successful entrant is one who successfully finds the gold bar and reports that find per the Terms & Conditions.

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All entries to be valid must be in by the 1<sup>st</sup> of December. The winner will be announced on the 10<sup>th</sup> of December and the winning prize, for a non member, will start on the 1<sup>st</sup> of January. If the winner is an existing IFA member the prize will continue their current membership a further 12 months from the end of their current fully paid up membership.

Michael  
Editor

~~oo00oo~~



“The hardest task one can have is to continue to love one’s fellows despite all reasons he should not.

And the true sign of sanity and greatness is to so continue.

For the one who can achieve this there is abundant hope. For those who cannot, there is only sorrow, hatred and despair, and these are not things of which greatness or sanity or happiness are made....”

-- What is Greatness  
Lafayette Ron Hubbard

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The rest of the Journal is hardcopy only. Order your copy by emailing  
Ray Krenik at [rkrenik@hotmail.com](mailto:rkrenik@hotmail.com) today!